

State of West Virginia Agency Master Agreement

Order Date: 2024-06-04

CORRECT ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS ORDER SHOULD BE DIRECTED TO THE DEPARTMENT CONTACT.

| Order Number: | AMA 1300 1300 STO2300000008 4 | Procurement Folder: 1183754 | |
|-----------------------|-------------------------------|----------------------------------|--|
| Document Name: | Banking-Depository Services | Reason for Modification: | |
| Document Description: | Banking-Depository Services | Change Order #03 | |
| | | Updated Price List Eff 5/1/24 | |
| Procurement Type: | Agency Master Agreement | | |
| Buyer Name: | Alberta Kincaid | | |
| Telephone: | (304) 341-0723 | | |
| Email: | alberta.kincaid@wvsto.gov | | |
| Shipping Method: | Vendor | Effective Start Date: 2024-01-01 | |
| Free on Board: | FOB Dest, Freight Prepaid | Effective End Date: 2026-12-31 | |

| | VENDOR | | | | DEPARTMENT CONTACT |
|-----------------------|--------------|-----------|---------------|------------------|---------------------------|
| Vendor Customer Code: | 00000021379 | 12 | | Requestor Name: | Alberta Kincaid |
| TRUIST BANK | | | | Requestor Phone: | (304) 341-0723 |
| 300 SUMMERS ST | | | | Requestor Email: | alberta.kincaid@wvsto.gov |
| CHARLESTON | | WV | 25301-1624 | | |
| US | | | | | |
| Vendor Contact Phone: | 304-348-7078 | Extension | on: | | |
| Discount Details: | | | | | |
| Discount Allowed | Discount Per | centage | Discount Days | | |
| #1 No | 0.0000 | | 0 | | |
| #2 No | | | | | |
| #3 No | | | | | |
| #4 No | | | | | |

| INVOICE T | 0 | SHIP TO | | |
|------------|----------|--|----------|--|
| | | WEST VIRGINIA STATE TREASURERS OFFICE 322 70TH ST SE | | |
| CHARLESTON | WV 25304 | CHARLESTON | WV 25304 | |
| us | | us | | |

| Total Order Amount: | Open En |
|----------------------------|---------|
| | - F |

DEPARTMENT AUTHORIZED SIGNATURE

SIGNED BY : Alberta Kincaid

DATE: 2024-06-04

ELECTRONIC SIGNATURE ON FILE

Extended Description:

Change Order

Change Order #3 is issued to record the Third Amendment made effective 05/01/2024, for allowing positive pay processing, and updating cost sheets per the Attached Amendment.

No other changes.

| Line | Commodity Code | Manufacturer | Model No | Unit | Unit Price |
|------|----------------|--------------|----------|-------------------------|------------|
| 1 | 84120000 | | | EA | \$0.00 |
| | | Service To | | Service Contract Amount | |
| | Service From | Service To | | Service Contract Amou | unt |

Commodity Line Description:

Banking and investment - Equipment Related Purchase

Extended Description:

PLEASE SEE ATTACHED COST SHEET

| Line | Commodity Code | Manufacturer | Model No | Unit | Unit Price |
|------|-------------------------|--------------|----------|---------------|------------|
| 2 | 84120000 | | | | \$0.00 |
| | Service From Service To | | | | |
| | Service From | Service To | | Service Contr | act Amount |

Commodity Line Description:

Banking and investment

Extended Description:

PLEASE SEE ATTACHED COST SHEET

 Date Printed:
 Jun 4, 2024
 Order Number:
 AMA 1300 1300 STO2300000008 4
 Page: 2
 FORM ID: WV-PRC-AMA-002 2020/05

| | Document Phase | Document Description | Page 3 |
|--------------|----------------|-----------------------------|-----------|
| STO230000008 | Final | Banking-Depository Services | |

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

THIRD AMENDMENT

to

AGREEMENT

between

TRUIST ("TRUIST")

and

WEST VIRGINIA STATE TREASURER'S OFFICE ("WVSTO")

This **THIRD AMENDMENT** ("First Amendment") is made effective May 1, 2024, and amends the Agreement effective January 1, 2024, ("Agreement"), known as **STO2300000008** by and between **TRUIST** ("TRUIST") and the **WEST VIRGINIA STATE TREASURER'S OFFICE** ("WVSTO").

WHEREAS, Truist and the WVSTO entered in the Agreement referenced above for certain banking services;

WHEREAS, the Agreement reserves the right of the WVSTO to amend the Services under the Agreement as mutually agreed between the parties; and

WHEREAS, the parties seek to amend the contract to allow for positive pay processing as well as updates to Attachment C: Cost Sheet accordingly.

NOW, THEREFORE, THIS AMENDMENT WITNESSETH:

The parties covenant and agree as follows:

- 1. **Updates to Cost Sheet, Attachment C:** The document labeled Cost Sheet: Attachment C hereby replaces any prior version of such document.
- 2. Remaining Terms and Conditions: This Second Amendment constitutes the entire understanding and agreement of the parties with respect to the subject matter and supersedes all prior agreements, written or oral, between the parties with respect thereto. All other terms and conditions of the Agreement, as amended, shall remain in full force and effect.
- **3. Execution in Duplicate:** This Second Amendment may be executed in duplicate, each of which shall be considered an original.

WITNESSETH THE FOLLOWING SIGNATURES:

WEST VIRGINIA STATE TREASURER'S OFFICE

Signature: Bucky Manning

Title: Assistant Treasurer-Administration

Date: June 3, 2024

TRUIST

Signature: Michael

Print Name: MICHAEL A. HOLTSLIAW

Title: SENIOR VICE PLESIBENT

Date: MAY 23 2024

This document was drafted by:
M. Lindsay Marchio, Esq. – WV Bar #12859
West Virginia State Treasurer's Office
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Capitol Complex Building #1, Room E-145
Charleston, West Virginia 25305
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WV State Treasurer's Office Banking Services AMA STO 230000008

Attachment C: Cost Sheet Vendor Name: Truist Bank

Revised 05/01/2024

| Section 1: SERVICES | | Quantity per Month | Unit Rate per Item | Monthly Cost = Quantity X Rate per Item | TOTAL Annual Cost = Monthly Cost X 12 |
|---------------------|--|-----------------------|-----------------------|---|---------------------------------------|
| 1 | DDA Account Maintenance (4.2.2) | 10 Accounts | \$100.00 | \$1,000.00 | \$12,000.00 |
| 2 | Cash Management - Disbursement Account Ancillary Fees (4.4.1.1) | | | | |
| 2a | Stop Payments | 160 | \$5.00 | \$800.00 | \$9,600.00 |
| 2b | Checks Paid and Other Debits | 45,000 | \$0.09 | | \$48,600.00 |
| 2c | Checks Paid - Rejected | 20 | \$0.25 | | \$60.00 |
| 2d | Check Image Transmission Maintenance Fee | | | \$25.00 | \$300.00 |
| 2e | Check Image Transmission - Per Item | 45,000 | 0.02 | \$900.00 | \$10,800.00 |
| 2f | Check Image Transmission Service Fee | 1 | | \$75.00 | \$900.00 |
| 3 | Cash Management - Other Account Ancillary Fees (4.4.1.2) | | | | |
| За | Overdraft Fee | 5 | \$0.00 | \$0.00 | \$0.00 |
| 3b | State Issued Check Cashing Fee: Non-bank | | | | |
| | customer | 45 | \$0.00 | \$0.00 | \$0.00 |
| 3с | Other Credits Posted | 1,300 | \$0.68 | \$884.00 | \$10,608.00 |
| 3d | ACH Credits | 4,500 | \$0.12 | \$540.00 | \$6,480.00 |
| 3e | ACH Debits | 400 | \$0.12 | \$48.00 | \$576.00 |
| 3f | Deposited Checks Drawn on Depository | 2,000 | \$0.065 | \$130.00 | \$1,560.00 |
| 3g | Depositied Checks Drawn on In-State Depository | 4,000 | \$0.065 | \$260.00 | \$3,120.00 |
| 3h | Deposited Checks Drawn on Other | .,,,,, | \$0.000 | 7200.00 | \$5,120.00 |
| | Depository | 4,000 | \$0.065 | \$260.00 | \$3,120.00 |
| 3i | Coin and Currency Deposit Fee | 1 | \$900.00 | \$900.00 | \$10,800.00 |
| 3j | Deposit Correction | 5 | \$0.00 | \$0.00 | \$0.00 |
| 3k | Night Deposit Service | 5 | \$0.00 | \$0.00 | \$0.00 |
| 31 | Change Orders | 80 | \$1.00 | \$80.00 | \$960.00 |
| 3m | Check Image with Statement | 5 | \$0.00 | \$0.00 | \$0.00 |
| 3n | Check Returns with Statement | 1 | \$0.00 | \$0.00 | \$0.00 |
| 3о | AR Box Services (Electronic Lockbox) (4.4.3.5) | 1 | \$40.00 | \$40.00 | \$480.00 |
| 3р | AR Box Per Item (Electronic Lockbox) (4.4.3.5) | 200 | \$0.10 | \$20.00 | \$240.00 |
| 3q | Returned Deposited Items - Special Handling | 15 | \$0.00 | \$0.00 | \$0.00 |
| 3r | Returned Deposits - Standard | 100 | \$6.00 | \$600.00 | \$7,200.00 |
| 3s | Redeposit - Standard | 200 | \$6.00 | \$1,200.00 | \$14,400.00 |

| 3t | Armored Car/ Courier Service (Location Pickups in Exhibit for 4.5.2.2.4)* | 50 | Third-Party Vendor Cost Plus 7% | See Ancillary Fee Attachment | |
|-----|---|---------|---------------------------------------|---------------------------------|---|
| 3u | Vault - Coin and Currency | 40,000 | \$0.0012 | | \$576.00 |
| 3v | Vault - Coin Deposit Standard | 0 | \$1.00 | | \$0.00 |
| 3w | Vault - Coin Deposit Non-Standard | 0 | \$1.00 | | \$0.00 |
| 3x | Vault - Change Order Standard | 2 | \$0.50 | | \$12.00 |
| Зу | Vault - Change Order Non- Standard | 5 | \$0.75 | | \$45.00 |
| 3z | Vault - Change Order Late | 75 | \$3.00 | | \$2,700.00 |
| 3aa | Vault - Currency Sales | 3,000 | \$0.001 | \$3.00 | \$36.00 |
| 3bb | Vault - Coin Roll Sales | 40 | \$0.10 | | \$48.00 |
| Зсс | Vault - Coin Supplied Box | 0 | \$1.00 | \$0.00 | \$0.00 |
| 4 | Wires & Transfers - Ancillary Fees (4.4.2) | | | DIO VAL | |
| 4a | Account Funds Transfers | 110 | \$0.00 | \$0.00 | \$0.00 |
| 4b | Incoming Wires Domestic | 125 | \$4.00 | \$500.00 | \$6,000.00 |
| 4c | Incoming International Wires | 20 | \$4.00 | | \$960.00 |
| 4d | Outgoing Wires Domestic | 225 | \$7.50 | | \$20,250.00 |
| 4e | Outgoing Wires International | 15 | \$30.00 | | \$5,400.00 |
| 4f | Wire Advice - Fax (Notifications) | 100 | \$0.85 | \$85.00 | \$1,020.00 |
| 5 | Miscellaneous and Quality Control - Ancillary Fees (4.4.3) | | | | 1600 |
| 5a | ACH Debit Block & Filter Fee | 5 | \$4.00 | \$20.00 | \$240.00 |
| | ACH Account Block Report | 3 | \$0.00 | \$0.00 | \$0.00 |
| 5b | | | Third-Party Vendor Cost | See Ancillary | - |
| 5c | Paper Stock* | 75,000 | Plus 7% | Fee Attachment | |
| | W2's (total # of document forms per year)* | 100,000 | Third-Party Vendor Cost Plus 7% | See Ancillary Fee Attachment | |
| 5d | 1095c Insurance Form* | 100,000 | Third-Party Vendor Cost Plus 7% | See Ancillary Fee Attachment | |
| 5e | WV Utility Tax Form* | 50,000 | Third-Party Vendor Cost Plus 7% | See Ancillary Fee Attachment | |
| | | | | | |
| 6 | Reporting - Ancillary Fees (4.4.4) | | | | |
| 6a | Electronic Bank Statements (8 Accounts | | | | |
| 01 | Monthly & 2 Account Daily) | 30 | \$0.00 | \$0.00 | \$0.00 |
| 6b | Hard-copy Bank Statements | 10 | \$0.00 | \$0.00 | \$0.00 |
| 7 | Systems - Ancillary Fees (4.4.5) | التجيلا | | | |
| 7a | Online System Charge | | \$400.00 | \$400.00 | \$4,800.00 |
| 7b | Online Payee Positive Pay Maintenance Charge | | \$75.00 | \$75.00 | \$900.00 |
| 7c | Online Payee Positive Pay Items | 45,000 | \$0.08 | \$3,600.00 | \$43,200.00 |
| 7d | Online positive Pay Image | 10 | \$0.00 | \$0.00 | \$0.00 |
| 7e | Online User ID (Per Each User) | 20 | \$0.00 | \$0.00 | \$0.00 |
| 7f | Endorsement Stamps* | 1 | Third-Party Vendor Cost Plus 7% | See Ancillary Fee Attachment | |

| 7 g | Deposit Bags* | 235 | Third-Party Vendor Cost Plus 7% | See Ancillary Fee Attachment | |
|------------|---|---|---------------------------------------|---|---|
| 7h | Deposit Slips/ tickets (Per Order)* | 15 | Third-Party Vendor Cost Plus 7% | See Ancillary Fee Attachment | |
| 8 | Deposit Account Usage Fee (FDIC) (4.4.8) | | | | THE WATER |
| | Average Ledger Balance: | \$ 18,224,550.00 | .1758%/12 | \$2,669.90 | \$32,038.80 |
| 9 | Systems - Hardware & Software (4.4.9) | | | | |
| 9a | Banking System Application Fee - Other | | \$0.00 | \$0.00 | \$0.00 |
| | For 10 Below use calculation: | Ledger balance minus deduction = Net Ledger Balance | Earnings Credit Rate % | Net Ledger Balance x % rate = Monthly Amount | Monthly Amount X 12 = Total Annual Cost |
| 10 | Earnings Credit Rate (Calculation based on 31 day month) | | | The state | |
| | Average Ledger Balance: | \$ 18,224,550.00 | | | |
| | Less any deduction (i.e. Reserve): | less actual float | | | |
| | Net Ledger Balance: | \$ 18,224,550.00 | 1.40%** | \$21,669.74 | \$260,036.87 |
| | | | **variable rate | | |
| 11 | Incentives/ Rebates (4.4.8.4) - List below (Please use own calculation to determine Annual Total) | | | | |
| | | | | | |
| | GRAND TOTAL (Sum of 1 - 11): | | | \$0.00 | \$0.00 |

Items with * are explicit and not subject to ECR

Base Cost Evaluation will include items 1 – 11 for the <u>Total Annual Cost</u>. Desirable items in 12 below may or may not be purchased in the future.

| Section 12: OTHER SERVICES | | Quantity per Month | Unit Rate per Item | Monthly Cost = Quantity X Rate per Item | TOTAL Annual Cost = Monthly Cost X 12 |
|----------------------------|---|-----------------------|-----------------------|---|---------------------------------------|
| 12a | Remote Deposit Monthly Fee (Charge per Spending Unit) (4.4.1.2.8) | | | \$50.00 | \$600.00 |
| 12b | Remote Deposit - Per Deposit Item | 3,200 | \$0.195 | \$624.00 | \$7,488.00 |
| | Place any tier pricing or other related services in spaces below: | | | | |
| | | | | | |
| | | | | | |

| Equipment: Provide list to support proposed cost and fees for the below. | Purchased New | Purchased Refurbished | Per Deposited Item Fee | Monthly Rental (if applicable) |
|--|------------------|--------------------------|------------------------------|--------------------------------------|
| Check Readers/Scanners | See attached | list of Check Rea | ders/Scanner | s and Pricing |
| | | | | |
| | | | | |
| | | | | |
| | | | | |