



**State of West Virginia
Agency Master Agreement**

CORRECT ORDER NUMBER
MUST APPEAR ON ALL PACKAGES,
INVOICES, AND SHIPPING PAPERS.
QUESTIONS CONCERNING THIS
ORDER SHOULD BE DIRECTED TO
THE DEPARTMENT CONTACT.

Order Date: 2018-07-25

Order Number: AMA 1300 1300 STO12E02	Procurement Folder: 36247
Document Name: Merchant Card Services for Statewide Use	Reason for Modification: Change Order No. 12 is issued to incorporate the Tenth Amendment per the attached.
Document Description: Merchant Card Services - Required use per WV Code 12-3A-3	
Procurement Type: Agency Master Agreement	
Buyer Name: Alberta Kincaid	
Telephone: (304) 341-0723	
Email: alberta.kincaid@wvsto.com	
Shipping Method: Vendor	Effective Start Date: 2014-12-01
Free on Board: FOB Dest, Freight Prepaid	Effective End Date: 2020-11-30

VENDOR	DEPARTMENT CONTACT
Vendor Customer Code: 000000213792 BB & T 300 SUMMERS ST CHARLESTON WV 25301-1624 US Vendor Contact Phone: (304) 348-7078 Extension: Discount Percentage: 0.0000 Discount Days: 0	Requestor Name: Shelly Murray Requestor Phone: (304) 341-7089 Requestor Email: shelly.murray@wvsto.com

INVOICE TO	SHIP TO
WEST VIRGINIA STATE TREASURERS OFFICE 322 70TH ST SE CHARLESTON WV 25304 US	WEST VIRGINIA STATE TREASURERS OFFICE 322 70TH ST SE CHARLESTON WV 25304 US

Total Order Amount	Open End
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DEPARTMENT AUTHORIZED SIGNATURE SIGNED BY: Bryan Archer DATE: 2018-07-25 ELECTRONIC SIGNATURE ON FILE
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Extended Description:

Change Order

Change Order No. 12 is issued to incorporate the Tenth Amendment per the attached.

Effective date of change: 07/25/2018

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	84121500			EA	\$0.000000
Service From		Service To			

Commodity Line Description: Banking institutions

Extended Description:

FEES for POS Expenses related to Merchant/Credit Card Services. See CL 6 for use of 'Service' item type, as applicable

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
2	43211720			EA	\$0.000000
Service From		Service To			

Commodity Line Description: Point of sale payment terminal

Extended Description:

Various types of POS terminals - rental or purchase. Price varies. Review Fee Schedule

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
3	43212112			EA	\$0.000000
Service From		Service To			

Commodity Line Description: Point of sale POS receipt printers

Extended Description:

Various types of printers - price varies. Review Fee Schedule

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
4	14111608			EA	\$0.000000
Service From		Service To			

Commodity Line Description: Gift certificate

Extended Description:

Agencies use of Gift Card Program. Review Fee Schedule

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
5	43211505			EA	\$0.000000
Service From		Service To			

Commodity Line Description: Point of sale POS terminal

Extended Description:

PIN Pads/ Card Readers/ Check Readers. Review Fee Schedule

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
6	84121500				\$0.000000
	Service From	Service To			
	2016-07-01	2020-11-30			

Commodity Line Description: Banking institutions

Extended Description:

FEES for Merchant/Credit Card Services
(CL 6 created for doing advance ADOs as a Service type)



TENTH AMENDMENT

to

AGREEMENT

between

WEST VIRGINIA STATE TREASURER'S OFFICE ("STO")

and

BRANCH BANKING & TRUST CO. ("BB&T")

25 This **TENTH AMENDMENT** ("Tenth Amendment") is made effective July 25, 2018, and amends the Agreement dated December 1, 2011, known as Purchase Order STO12E02, by and between the WEST VIRGINIA STATE TREASURER'S OFFICE (STO) and BRANCH BANKING & TRUST CO. (BB&T).

WHEREAS, the STO and BB&T entered into the Agreement for merchant card services dated December 1, 2011, for merchant card services; and

WHEREAS, the Agreement reserves the right of the STO to amend the Services under the Agreement as mutually agreed between the parties; and

WHEREAS, the parties seek to amend the Agreement by reducing the price of certain equipment identified as Exhibit B.

NOW, THEREFORE, THIS AMENDMENT WITNESSETH:

The parties covenant and agree as follows:

1. **Equipment:** Effective the execution date of this amendment, iPP350 and iSC480, both EMV solutions, are reduced in price per the attached Exhibit B.

2. **PCI:** Exhibit B has also been updated to indicate that agencies have an additional 15 days (total of 30 days) in order to become PCI compliant before non-compliance fees will be assessed.
3. **Execution in Duplicate:** This Tenth Amendment may be executed in duplicate, each of which shall be considered an original.

WITNESSETH THE FOLLOWING SIGNATURES:

WEST VIRGINIA STATE TREASURER'S OFFICE:

<u>Shelly L Muncy</u>	<u>Deputy Treasurer</u>	<u>7/25/18</u>
Approval Signature	Title	Date

BRANCH BANKING & TRUST CO.

<u>Michael Holtzclaw</u>	<u>SENIOR VICE PRESIDENT</u>	<u>7/25/2018</u>
Approval Signature	Title	Date

This document was drafted by:
M. Lindsay Marchio, Esq. – WV Bar #12859
West Virginia State Treasurer's Office
322 70th Street SE
Charleston, WV 25304
(304) 340-5023

Exhibit B
Fee Schedule (Revised 7/25/18)
STO12E02

Section 1 Services for Operating Accounts (DDA)		Unit Rate
	DDA Account Maintenance	\$100.00
	Per Transaction or Item Fees	
	ACH Credit	\$0.10
	ACH Debit	\$0.10
	ACH Account Block Filter Service	\$25.00
	Wire Transfers	\$7.50
	Check Paid and Other Debits	\$0.09
	Credits Advices	\$0.25
	Deposit Account Usage Fee	\$0.0001333
	Account Transfers - Credits & Debits	\$1.00
	Deposit Correction	\$0.00
	Earnings Credit Rate (Based on Net Ledger Balance 31 day Month)	.70 basis points
	Electronic Banking Statements	\$0.00
Section 2: Services for Credit Cards		Unit Rate
*	Merchant Discount Rates (3.3.5) Effective January 1, 2015	
**	VISA	1.83%
	FANF Fee Table for Visa Cards	Exhibit B (Attachment 1)
**	MasterCard (MC settles w/ VISA)	1.83%
**	Discover (will have same rate and will settle w/ VISA when MAP conversion is complete and Discover contract is terminated)	1.83%
***	Small Ticket Purchase Fee	1.83% + \$0.20
	PIN Debit	1.83% + \$0.25
	Card Brand Pass Thru Fees	\$0.02
	Cardholder Disputes (1-10.F)	\$0.00
	Other Transaction Fees	\$0.00
	Training & Support (1-6.L)	\$0.00
	PCI Compliance Fee	\$0.00
	PCI Compliance Fee (Hardware/Programming)	\$0.00
	PCI SAQ Monthly Fee	\$3.00/per month per MID
	PCI SAQ with Quarterly Network Scan (monthly scanning fee)	\$7.00/per month per MID
****	PCI Non Compliance Monthly Fee Effective June 30, 2017	\$14.95/per month per non-compliant MID
	Research	\$0.00
	Web-based Access to Reports (1-12.C.2)	\$0.00
	Terminal Replacement Fees	\$150.00 (Includes EMV Terminals)
	Terminal Upgrades	Upgrade pricing is based on the equipment pricing list
	Terminal Supplies to STO and/or Agencies	\$0.00
Purchasing/Corporate Card Payments - Effective February 1, 2015		
	Level 1 Processing Fee where Level 2 or 3 is Available	2.95%
	Level 1 ticket items will be charged 2.95% as opposed to 1.83%, the standard rate, when Level 2 data is not entered. Those agencies accepting Pcards for internal and external transactions will be subject to the higher pricing unless all Level 2 data as well as AVS are entered into the merchant system at the time the transaction is processed.	

**Exhibit B
Fee Schedule (Revised 7/25/18)
STO12E02**

Equipment (3.5, 4.2.2)	Purchased New	Purchased Refurbished	Monthly Rental
Terminals			
Ingenico iCT220 Contactless	\$350.00	\$300.00	
Ingenico iCT250	\$350.00	\$300.00	
Ingenico iWL255 (3G Wireless Terminal - See Wireless Section for additional pricing)	\$700.00	\$500.00	
Ingenico iWL252 (Bluetooth Wireless Terminal) (non-P2PE programmed device/additional machine/programming fees for use with some applications)	\$650.00		
iWL252 Base	\$200.00		
iWL252 Battery (additional or replacement)	\$45.00		
Ingenico ISC-250 (shift 4 compatible)	\$650.00		
Verifone Vx520	\$350.00	\$300.00	
Verifone Vx520 Stationary Stand	\$99.00		

Terminals with comparable features and functionalities will be offered at the price stated above.
The price of all other terminals will be defined in future amendments.

Obsolete Terminal Models. BB&T will no longer support obsolete equipment. BB&T suggests the replacement of the below listed machines immediately or in the near future. Merchants may continue to use the machine until it fails to operate properly or the machine does not meet your business needs. Please note, should the machine stop working there may not be a method of recovery for lost data and a delay in access to merchant services until a solution/machine is programmed and deployed.

Tranz 330- Tranz 380 - Tranz Swivel Stand			
Omni 3750 - Omni 3740 - Omni 3200SE			
Hypercom T7P - T7PT - T7Plus			
POS Partner PC Software			
Hypercom S-9 PIN pad			
Verifone Vx510			
Verifone Vx570			
Verifone Vx570 Dual Comm			
Hypercom 4205			
Hypercom 4420 Dual Comm			

Omni 3750 not available for distribution after September 2013.

PIN pads			
Ingenico iPP310 (for use with iCT220)	\$250.00	N/A	N/A
Ingenico iPP320 (for use with iCT220 or PC)	\$350.00	N/A	N/A
Vx805	\$250.00	N/A	N/A
Vx805 Stationary Stand	\$99.00	N/A	N/A
Printers			
Verifone P-900	\$225.00	N/A	N/A
Epson Receipt Printer (T-20)	\$250.00	N/A	
Card Readers			
Magtek Reader (Obsolete 2018)	\$90.00	N/A	N/A
IDTech SecureMag USB-KEYBD (replacing Magtek)	\$100.00	N/A	
SecureKey TM M130 (DMV)	\$120.00	N/A	N/A
Check Readers			
RDM Check Reader 6014f (Ttech)	\$375.00	N/A	N/A
Magtek Mini MICR	\$240.00	N/A	N/A
Check Manager	\$300.00	N/A	N/A
Other			
Imprinters	\$0.00	N/A	N/A
Sales Slips/Return Slips	\$0.00	N/A	N/A
Printer Paper and Ribbon	\$0.00	N/A	N/A

New purchased equipment is warranted for a period of six months, if deemed defective it will be replaced at no cost.

Refurbished equipment is warranted for a period of three months, if deemed defective it will be replaced at no cost.

Damages from acts of God or through user abuse is not covered under warranty.

The use of electric surge protectors on phone lines and power cords protects the equipment from damage and are highly encouraged.

**Exhibit B
Fee Schedule (Revised 7/25/18)
STO12E02**

Gift Card Program	
Gift Card (Custom Program)	
> Monthly Fee per location	\$10.00
> Per Transaction Fee	\$0.21
> Prepress Fee (per card type)	\$100.00
> Graphic Design (per card type)	\$75.00
> Additional Card Production	\$0.66/ card
> Additional Locations (set-up)	\$75.00
> Additional Terminals (set-up)	\$10.00
Other Applications	
Authorize.Net	
> License Fee	\$70.00
> Monthly Gateway Fee	\$14.95
> Per Transaction Fee	\$0.06
> ACH Fees	
> Monthly Fee	\$10.00
> Returned Item Fee	\$3.00
> Chargeback Fee	\$25.00
> Per Transaction Fee	\$0.50
> Per Batch Fee	\$0.30
FreedomPay	
FreedomPay P2PE POS Solution	
A separate merchant account is required for locations using more than one application with FreedomPay iWL252 terminal.	
FreedomPay P2PE Instruction Manual (PIM) Acknowledgement Form must be signed. (Exhibit B-Attachment 2)	
> Setup Fee (One Time, Per Account)	\$200.00
> FreedomPay Per Transaction Fee/Secure Switching Fee	\$0.08
> Reprogramming Fee (Virtual terminals and stand-alone)	\$99.00
> Ingenico iWL252 Bluetooth Terminal	\$880.00
> Ingenico iWL252 Base	\$200.00
> Ingenico iWL252 Battery (additional or replacement)	\$45.00
> Stand for iWL252	\$74.00
> Ingenico iWL255 Wireless/Cellular Terminal	\$850.00
> Ingenico iWL255 Wireless Setup Fee (One Time, Per Terminal)	\$35.00
> Ingenico iWL255 Monthly Wireless Fee (Per Terminal)	\$20.00
> Ingenico iWL255 FreedomPay Per Transaction Fee/Secure Switching Fee	\$0.08
> Ingenico iWL255 Wireless Per Transaction Fee	\$0.05
> Locking Tether Cord	\$25.00
> Ingenico iPP350 (micros)	\$500.00
> Ingenico iPP350 Stand	\$99.00
> Rush Shipping	\$125.00
FreedomPay FreeWay P2PE Virtual Terminal Solution	
A separate merchant account is required for locations using more than one application with FreeWay Virtual Terminal.	
FreedomPay P2PE Instruction Manual (PIM) Acknowledgement Form must be signed. (Exhibit B-Attachment 2)	
> Interchange Rate for FreeWay Virtual Terminal Only	2.83%
> Setup Fee (One time, Per Account)	\$200.00
> Per Transaction Fee/Secure Switching Fee	\$0.08
> Reprogramming Fee (Virtual terminals and stand-alone)	\$99.00 per MID
> Ingenico ID Tech SREDKey (Required with FreeWay Virtual Terminal)	\$250.00
> Rush Shipping	\$125.00
Global Virtual Terminal	
> License Fee (One Time Per Account)	\$75.00
> Monthly Gateway Fee	\$9.95
> Per Transaction Fee	\$0.00
Ingenico Wireless iWL255	
A separate merchant account is required for locations using more than one application with the iWL255.	
> Ingenico iWL255 Terminal	New \$700.00 Refurbished \$500.00
> Wireless Setup Fee (One Time, Per Terminal)	\$35.00
> Monthly Wireless Fee (Per Terminal)	\$20.00
> Per Transaction Fee	\$0.05
Merge - Tablet Point-of-Sale	
Station Package with 15" Tablet	\$1,799.00
Bluetooth Kitchen Printer (ala carte)	\$309.00
Barcode Scanner (ala carte)	\$299.00
Monthly Gateway Fee for 1 Station	\$59.00
Monthly Gateway Fee for 2 Stations	\$99.00

**Exhibit B
Fee Schedule (Revised 7/25/18)
STO12E02**

	MultiPass	
	> License Fee	\$0.00
	> Monthly Gateway Fee	\$0.00
	> Per Transaction Fee	\$0.00
	SwipeSimple	
	> License Fee	\$99.00
	> Monthly Gateway Fee (Per MID)	\$15.00
	> Eclipse A200 Card Reader (EMV and Mag Stripe)	\$59.00
	> Swift B250 Card Reader (EMV, Bluetooth, and NFC)	\$89.00
	> Charging Stand for Swift B250 Card Reader	\$35.00
	Trust Commerce	
	> License Fee (one time per acct)	\$99.00
	> Monthly Gateway Fee (see #6)	\$15.00
	> Per Transaction Fee	\$0.09
	> Citadel Set up Fee	\$99.00
	> Citadel Monthly Fee	\$11.00
	> Citadel Stored Billing ID Fee (Applies to every stored card new and existing)	\$0.08
	> PayWithIt – Mobile App - one-time setup fee (includes one card sleeve)	\$99.00
	> PayWithIt - Shuttle IDTech Additional Card Sleeve	\$60.00
	> iPP350 (EMV Solution)	\$390.00
	> iSC250 (EMV Solution)	\$650.00
	> iSC480 (EMV Solution)	\$765.00
	> Trust Commerce P2PE Virtual Terminal	Pending
	> TC Card Current	\$120.00/file upload
	> TC Card Current (card/account update)	\$0.28/card or account updated
	> Trustee Premier Annual Fee	\$3,250.00
	> Trustee Premier One Time/Per Page Implementation Fee (6 hours of programming)	\$1,600.00
	> Trustee Premier Fee for In Production Pages (New Instances, Changes, Updates, or Over 6 hours of Programming)	\$225/hour
	TrustWave	
	> TrustWave - PCI Expert Premium Support	\$99.00 per year
	> TrustWave Expanded Products Offering (Exhibit B -Attachment 3)	Please See Fee Schedule
	Voltage Encryption/Tokenization	
	> Voltage Encryption/Tokenization	\$10.00/month per MID
	> Per Transaction Fee	\$0.05
	Other Items	
*****	Other Card Types - American Express	0.30%
	24-hr Batch Close Fee	\$0.00
	Merchant "Daily Letter"	\$0.00

*The Merchant Discount Rate of 1.83% shall take effect January 1, 2015. The Merchant Discount Rate effective December 1, 2014, through December 31, 2014 shall be 1.75%.

**Visa, MasterCard, and Discover rates are based on the current interchange rate structure including all pending adjustments to signature and PIN debit transaction related to the recent Dodd-Frank Financial Reform Bill (including the Durbin Debit Interchange Amendment) that take effect on October 1, 2011. Should interchange costs change based on Federal Government and/or Federal Reserve rules and regulations, BB&T may propose pricing adjustment for the STO's approval.

***Effective January 1, 2015, Small Ticket Pricing for MIDs averaging or having the majority of the transactions less than or equal to \$15.00 per transaction will be assessed a \$0.20 transaction fee. Service fee accounts will not be subject to the surcharge. Rates and other fees will apply per schedule above. The \$.20 per transaction fee will be assessed to all transaction accounts with sales related to Parking and Food Service MID's with average transactions equal to or less than \$15 each.

****Effective June 30, 2017, any non-compliant MID is assessed \$14.95 per month per non-compliant MID. This is an additional charge to the monthly PCI SAQ fees on each MID, either \$3.00 or \$7.00 depending on the processing utilized. Merchants must be compliant within 30 days of non-compliance notification. If after this 30 day period the merchant is still non-compliant, charges for non-compliance will be assessed.

*****BB&T proposes to assume and manage the State Agency Discover MIDs in order to settle the funds within 24 hours and with the V/MC settlement dollars. Until such time we are able to do the same with American Express settlements, we will continue to assess the 0.300 basis point processing fee for American Express transactions.